

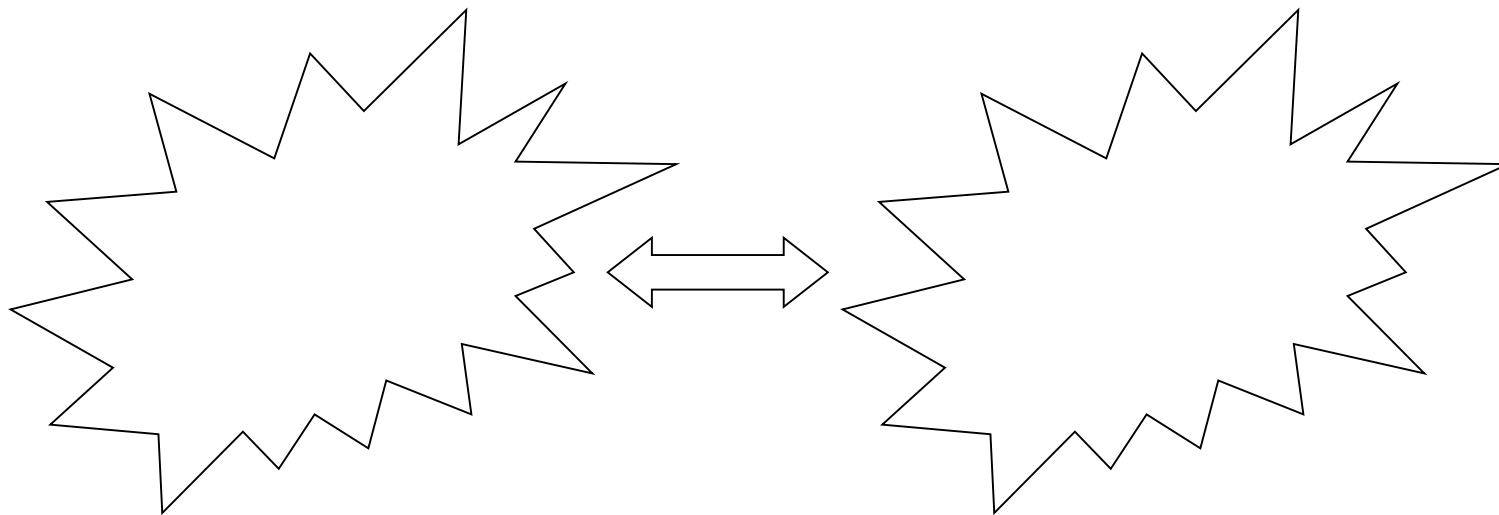
# What is a requirement

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- IEEE Standard Glossary of Software Engineering Technology: A requirement is:
  1. A condition or capability needed by a user to solve a problem or achieve and objective.
  2. A condition or capability that must be met or possessed by a system or system component to satisfy a contract, standard, specification, or other formally imposed document
  3. A documented representation of a condition of capability as in 1 or 2
- User view: What - all about the user's domain
- Developer view: How - all about the software development domain

The Gap: Customers understand the business domain;  
Developers the systems development domain

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**System development domain**

**Business domain**

Requirements are an attempt to bridge the Gap

## Chaos article factors

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### Success

user involvement  
executive support  
clear requirements

### Challenged

lack of user input  
incomplete requirements  
changing requirements

### Impaired

incomplete requirements  
lack of user input  
lack of resources

Success potential (these factors, weighted, have been used to evaluate and predict success in actual cases)

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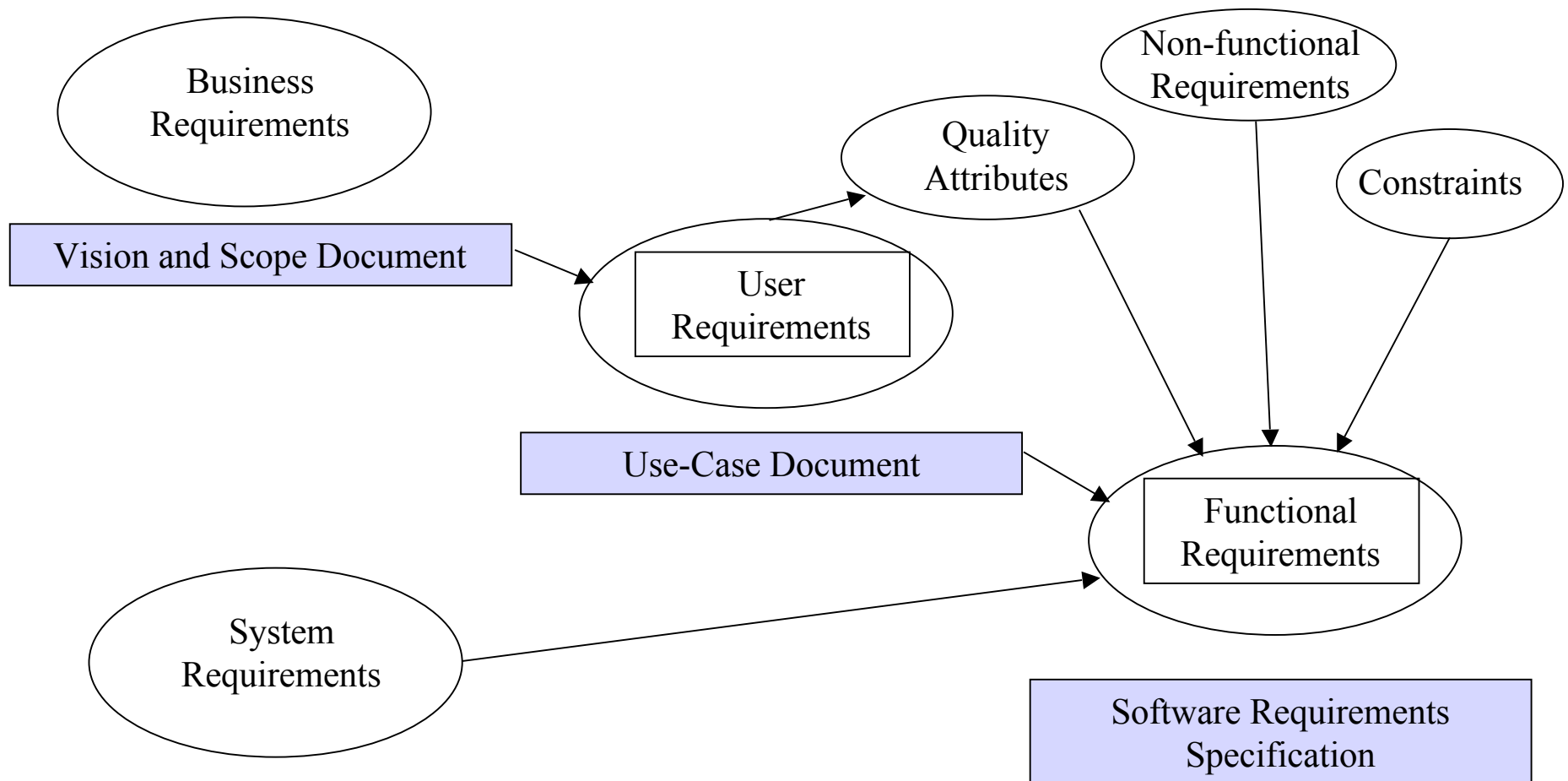
- user involvement
- exec management support
- clear statement of requirements
- proper planning
- realistic expectations
- small project milestones
- competent staff
- ownership
- clear vision
- hardworking staff

# Recommendations

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- Lots of milestones
- Iterative development

# How do you develop software requirements?



# Customer oriented practices can increase the likelihood of a successful outcome

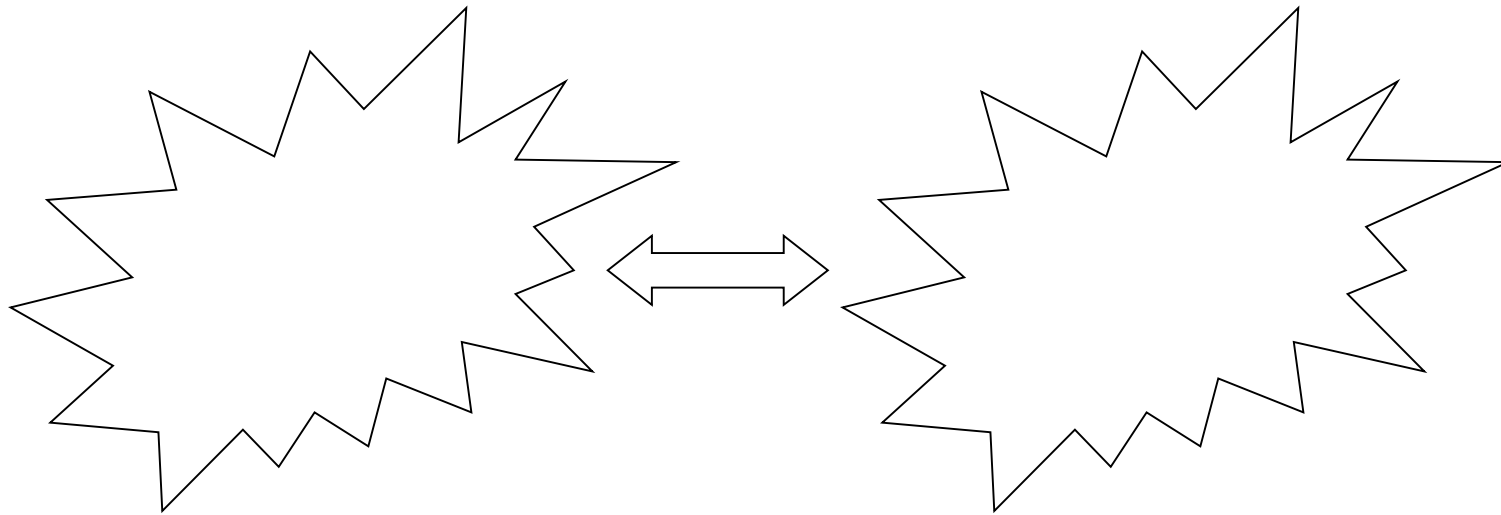
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- Proactive approach to communication aimed at
  - mutual understanding
  - clear, timely communication
- Leads to better relationship
  - improved perception of SW development for the customer
  - improved perception of the business issues by the development team
  - increased visibility/transparency
-  Functionality, timeliness, and quality that match customer needs

# Bridging the Gap: Step1 - Vision and scope document

## Develop understanding before committing to requirements

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**System development domain**

**Business domain**

*(remember: this is  
the only reason  
engineers are  
needed!)*



## Add structure to the development *process* that encourages understanding of the important role of the customer

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- Budget time and \$\$ for
  - review meetings
  - client management
  - client monitoring of progress
  - clarifying project goals and requirements
- clearly defined points of
  - contact
  - responsibility

KEY: Customer needs to understand the level of commitment required and the impact of not living up to their commitments BUT think Win-Win

# Levels of Requirements

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- Business requirements
  - ⇒ Project vision and scope
- User requirements
  - ⇒ use case or scenario descriptions
- Functional and non-functional requirements
  - ⇒ Software Requirements Specification
    - ⇒ Development
    - ⇒ Testing
    - ⇒ QA
    - ⇒ Project Management (schedule, budget, etc.)

## Risks from inadequate requirements

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- Insufficient user involvement
- Feature Creep
- Gold plating
- Minimal specification
- Overlooked use cases
- Inaccurate planning

Can you add to this list? Any actual cases you can discuss?

# Requirements engineering

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## Requirements Engineering

### Requirements development

Elicit

Analyze

Specify

Verify

### Requirements management

Define baseline

Process for change

Tracking status

**See Figure 1-3 in Wiegers**

## Agenda for Labs: Prepare for client meeting (schedule it!)

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- Project notebook (journal):
  - Meeting minutes
  - Team makeup etc.
- Think about your approach to gaining a background understanding before your next client interview (detail a process)
- Information sources for *competitive intelligence* - Web, books
- Create a very preliminary set of questions (think about what you think the answers are:)
  - client's desired outcome, how this SW differs from what is available
  - what tradeoffs is the client willing to make given time and budget constraints
- **Assign action items for each member of the group**

# Dealing with the client: How customers pose risks to project success

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## Customers

- don't understand what they want
- won't commit to written requirements
- insist on new requirements without understanding impacts
- are slow to respond to communication
- will not participate in reviews
- technically unsophisticated
- insist on being involved (inappropriately) in technical details
- don't understand the process
- are new!!

This is “normal” to some extent even with the “best,” most sincere and diligent clients

## Good rapport is easier said than done

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- Both sides consider canceling 40% of all out-sourced projects and 65% of all fixed price contracts

### Customers

impossible delivery dates  
new requirements without additional \$\$  
omitting clear acceptance criteria  
inadequate involvement  
inadequate visibility

### Developers

promising impossible schedules  
bidding too low  
lacking skills  
low quality  
missed deadlines

# Business and user requirements

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## *Business Requirements*

### **Why**

Guiding framework

product concept

business rationale

Describe objectives that  
customer wants to achieve  
or value the system  
provides

## *User Requirements*

### **What**

Actual system behavior

Tasks that need to be  
performed

Non-functional characteristics

Describe with use case and  
user scenarios



# Stages of requirements development

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- Business requirements
  - ⇒ Project vision and scope
- User requirements
  - ⇒ Use case or Scenario descriptions
- Functional and non-functional requirements (distinction? Look!)
  - ⇒ Software Requirements Specification

## Fact: Requirements change

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Build in flexibility -- Even if you don't use it 🍏 improves resulting design (don't overdo it!)

- Design
  - reviews
  - build in time for changes (when appropriate)
- Implementation
  - readable, modifiable requirements, design and code: think about interfaces
  - mini milestones to keep project visible for customer
  - involve the customer in the entire lifecycle model
    - appropriate levels of involvement for interest and ability

# Interviewing and questioning techniques

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- Be prepared, polite, succinct, diplomatic, and empathetic
  - make the client's job of helping you as easy as possible
    - make my job of teaching you as easy as possible
      - make it as easy as possible for me to assign you an "A"
- Avoid jargon unless it is the customer's native tongue
  - document agreed upon definitions that have any relevance to the problem
- Understand who the customer/user is, their area of expertise, responsibility and tailor questions appropriately
  - who is your client, background, interests?
    - with respect!

# The Customer-Developer Partnership: Rights and Responsibilities of Software Customers

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- Want a collaborative partnership
- Customer Rights -- Developer Responsibilities
- Customer Responsibilities -- Developer Rights
- See Wiegers for details
  
- Sign-off (our main concern - meet reqts or solve problem?)
  - **NOT** a way to freeze requirements
  - **NOT** a meaningless ritual; document not subject to arbitrary change
  - **IS** a baseline from which the impacts of changes can be assessed, especially in time, \$\$, and resources

# Good Practices for Requirements Engineering

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- Tables 3-1 and 3-2 along with accompanying text
- Apply selectively and appropriately
- *A lifecycle model* provides a framework for understanding the appropriateness and impact of the practice
- Types of Practices
  - Knowledge
  - Requirements management
  - Project management
  - Requirements development
    - Elicitation
    - Analysis
    - Specification
    - Verification

# Project Vision and Scope: Milestone 1 (Figure 5-2)

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## 1. Business requirements

- Background
- Business opportunity
- Business objectives
- Customer or market requirements
- Value provided to customers
- Business risks

## 2. Vision of solution

- Vision statement
- Major features
- Assumptions and dependencies

# Project Vision and Scope:

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## 3. Scope and limitations

- Scope of initial release
- Scope of subsequent releases
- Limitations and exclusions

## 4. Business context

- Stakeholder profiles
- Project priorities
- Operating environment

## 5. Product success factors

- How will success be defined, measurable criteria

# The Context Diagram

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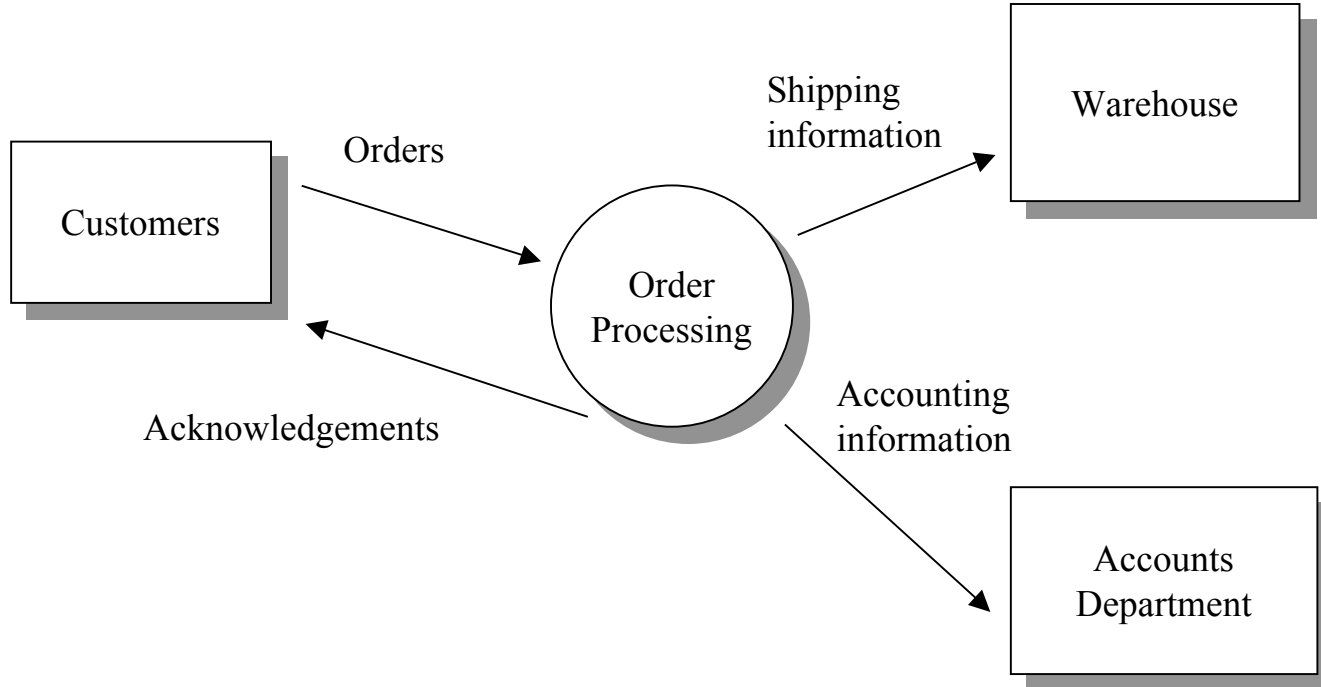
- Graphical illustration of the system and how it relates to the outside world
  - users
  - other application software
  - databases
- Can be part of the Vision and Scope document but also in the Software Requirements Specification
- Example in text



# What about Reality?

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- Wiegers recognizes Jackson's ideas about context diagrams



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- The top level of a hierarchical collection of dataflow diagrams
    - process in the middle, the system to be developed
    - rectangles represent sources or sinks for system data
  - The main focus of the diagram is the system to be developed
    - not the sources or sinks (DeMarco back in 1978)
    - the “context” is for the *system*, the *machine*, not the “problem”
  - Jackson thinks this should be more of a **problem context** diagram
    - show all the domains that are relevant to the problem, not just direct sources or sinks for the machine
    - loose notion of connections between domains (not just dataflow)
    - the machine element does not have a special symbol

# Simple Problem

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## Patient Monitoring System

A patient monitoring program is required for the ICU in a hospital. Each patient is monitored by an analog device which measures factors such as pulse, temp, bp, and skin resistance. The program reads these factors on a periodic basis (specified for each patient) and stores the factors in a database. For each patient, safe ranges for each factor are also specified by medical staff. If a factor falls outside a patient's safe range, or if an analog device fails, the nurses' station is notified.

## “Context”

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- Every context diagram has exactly one machine domain
- All domains in the context diagram are physical (not conceptual)
  - parts of the world where your customer will check for observable effects
- The **machine domain** is the computer (we design and build by creating its software)
- A **designed domain** is the physical representation of some information
  - that we are free to design to some extent
    - such as on a magnetic strip card or HD..
- A **given domain** is a problem domain whose properties are given
  - we are not free to design the domain
    - such things must be a part of our analysis but not design

# Shared Phenomena

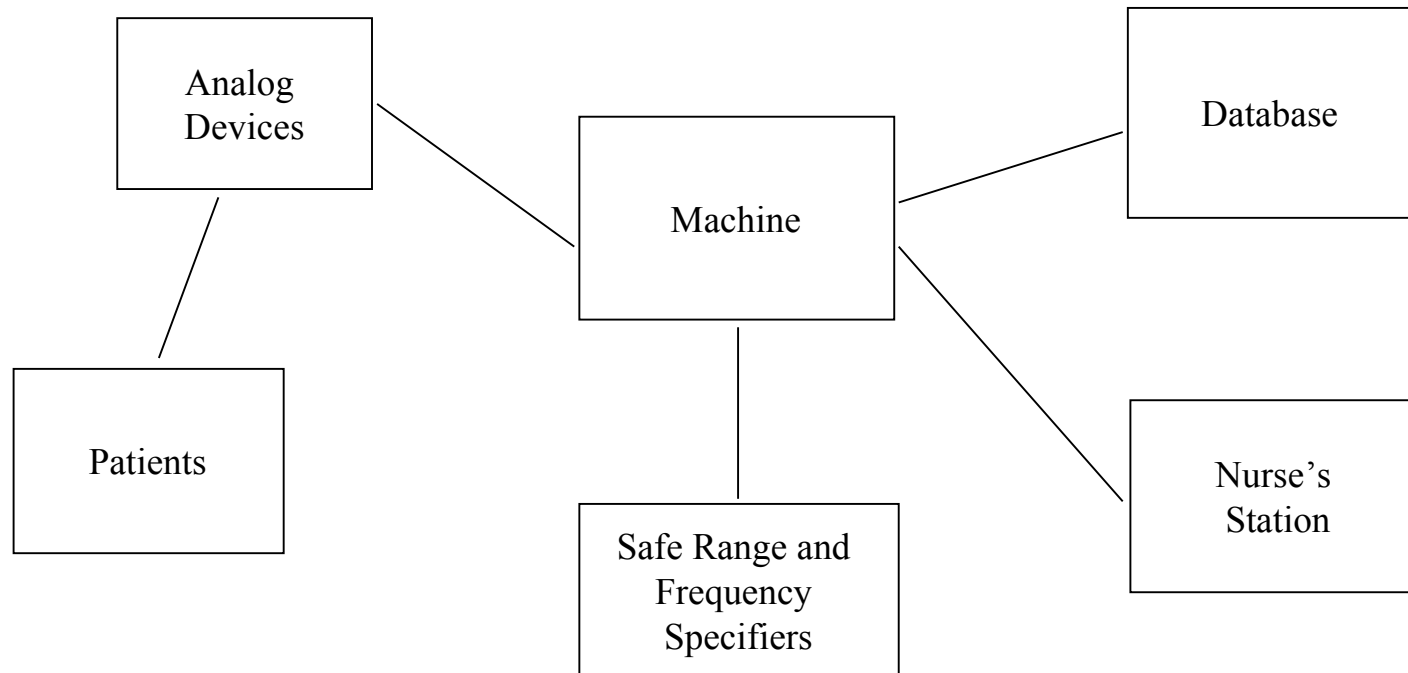
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- The domains are physical
  - the interfaces between them are also physical
  - don't think of them as streams or pipes
    - THINK: events, states, values that are shared between connected domains
    - Each interface is an interface of **shared phenomena**
      - In our example, the interface between machine and the nurses' station consists of shared "notify" events. The machine can cause a notify event, and both the machine and the nurses' station then participate in this same event
      - Example - an ICU patient has a certain skin resistance: that is a state shared with an attached analog device.
      - There is NO notion of patients sending messages to analog devices or analog devices sending messages to the machine.
        - » both of the sharing participants can see the state or value, but only one of them can change it...

# Problem Context diagram

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- Patient monitoring system



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- Patients domain included even though no direct connection
    - patients are of central interest in the problem
  - Analog devices domain is included as integrity of data must be checked
  - This diagram is more abstract than DeMarco's
    - and should be provided as the higher level view
    - the other view should also be provided if the information is meaningful

## Context: Boundary of the Problem to be Solved

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- Circular relation between problem and its context
  - iterative process between problem and context knowledge



# Project Risks (at the Requirements level of development)

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- **No** risk management is potentially costly to a project
  - as is the lack of configuration control, defect tracking, productivity or schedule
  - lots of data to show this is a serious ongoing problem
  - always remember “costs and benefits” of any process
    - the right balance to match individual project factors such as size, dollar amount, other QA factors
    - in this class we only consider larger projects of some complexity where benefits or risk management have proven necessary
- *Risk* is a condition that could cause some loss or otherwise threaten the success of a project
  - hasn't arisen yet, but we'd like to keep it from arising or doing too much damage (or get out before it does :-)

# Fundamentals of Risk Management

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- Some common risks
  - scope and requirements creep
  - dependencies on external entities
    - subcontractor
    - other COTS expected to be used
- Common causes of risks
  - poor estimation
  - rejection of accurate estimates
  - insufficient visibility into project status
  - staff turnover
  - micro management in the way of the work

# Elements of Risk Management

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- Risk management consists of the following:
  - Risk assessment
    - identification (of potential risks)
    - analysis (potential consequences)
    - prioritization (probability times consequence potential gives *risk exposure*)
  - Risk avoidance (don't do the risky thing!)
  - Risk control
    - management planning
      - mitigation, contingency plans, owners of risk items, timelines
    - resolution
      - executing plans for mitigating / resolving each risk
    - monitoring
      - how well the plans are working, review the plans given current state of process

# Documenting Risks in a Project

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- Use a *condition-consequence* format to document risk statements
  - one condition may have several possible consequences
  - several conditions may contribute to the same consequences
  - entire disciplines built around analytical tools to deal with project risks
    - fault tree analysis
    - failure modes and effects analysis
    - lots more
- Use a Risk Item Tracking form
  - use common sense
    - don't spend 20 hours on an item of very small risk potential
    - don't forge ahead if the entire project depends on a very risky item
  - you will track the *top three* risks for your requirements project
  - follow them up and keep them current

# Requirements related risks list

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- Requirements elicitation
  - scope creep
    - project vision and scope should help avoid
  - time spent on this stage
  - completeness, correctness
    - can write usage scenarios, test cases, prototypes
  - highly innovative projects necessarily involve risk
  - nonfunctional requirements notoriously difficult
    - usability, reliability, safety, speed...
  - customer agreement on product requirements
    - takes two consenting adults to agree
  - unstated requirements and assumptions
  - reverse engineering is notoriously difficult

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- solutions presented as needs
    - precludes a lot of design flexibility
  - Requirements Specification
    - gaps in specifier / customer understanding
      - formal inspections including all stakeholders have significant impacts on this
    - time pressure
      - leaving important TBD's unresolved can be destructive
        - assign responsibility for TBD's and enforce accountability
    - vocabulary problems
      - creates misunderstandings
        - early creation (maintenance) of data dictionaries and glossaries
    - requirements that are actually design (distinctions?)
      - unnecessary constraints on the designers

- 
- Requirements verification
    - use formal inspection, test planning, write user manuals
      - recall the costs of fixing “problems” later in the lifecycle
      - requires commitment and followthrough from customers / users
        - informal, quick pre-reviews may be helpful at the outset
      - requires training of ALL members of verification teams in relevant methods
        - include experienced people
  - Requirements management
    - dynamism
      - scope creep happens
        - risk work
          - » delay implementation of changeable requirements till thoroughly understood
          - » design for modifiability

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- change process
    - must be carefully defined and respected!
    - supported by a culture of respect for the process
    - impact analysis, change control board to make decisions, tool to implement
  - traceability / forgotten requirement
    - traceability matrix
      - responsibility and follow up critical
  - scope expansion
    - incremental or phased delivery to iteratively elaborate requirements



# *Who* is the Customer? Where do I get User Requirements?

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- Basic steps:
  - identify *sources of user requirements*
  - identify *classes of users* for the project
  - gain access to *individuals who represent the user classes*
  - agree who is the *ultimate decisionmaker* for the project

Become/remain aware of who are the

- enemies of the project
- losers if the project is successful

**WHY** is the project really being undertaken?

- this affects everything!

# Sources of Requirements

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- Meet the potential users
- Market research in the domain
  - other products
  - market surveys
- System requirements specifications
  - get product spec sheets when possible (marketing materials)
- Change requests and bug reports from a current system
- Observation of users
- Scenario analysis
  - developed into the use-case approach

# User Classes

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- Different tasks may be required if userbase not homogeneous
  - big task if you are working on a meta application to generalize for all possible user classes
- Simple example: physician's office automation may need to serve -
  - M.D.'s
  - secretaries
  - nurses
  - physician's assistants
  - insurance companies (via machine interfaces)
  - laboratory technicians
  - DEA auditors
- Find classes, characterize them and document in the SRS

# Responsibility - Find a Representative for the User Classes

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- User centered development: users should be involved throughout the lifecycle
  - investment of time and energy towards the goal of higher quality products (products that more effectively meet the user's needs)
  - users who represent user classes must be chosen carefully
    - product “champion” approach
  - pay attention to risks you assume by choosing user representatives
    - like the marketing department :-)

# Product Champion Approach

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- Key participant in development
  - accurate perspective on user class: an actual user
    - who cares about the project
    - in regular communication with other users
    - who is supported by their management (time, money)
    - experience with the problem domain (and technology) is important
  - collects requirements from the class
    - the champion must have standing in the user community
  - responsible for decisionmaking when difficulties arise
    - for best results managers must respect the champion's decisions in most cases
  - developers might want to pay them if critical to the project!
    - or hire a champion separately as part of the development team
  - team up with analyst to write user requirements for user class